

Surplus Operations

the next step in the life of stuff



Who are we?

- Surplus Operations is a division of the Department of Enterprise Services.
- DES is a consolidation of multiple state agencies.
- Surplus previous to the consolidation was a division under the agency General Administration



What do we do?

We help agencies manage property in an environmentally friendly, cost-saving manner.

Agencies include:

- State and local governments
- Municipalities
- School Districts

Non-profits are eligible to a lesser degree



How can you use our program?

- Tribes and Federal Agencies
 - Work directly with GSA
 - Use State Surplus as a retail outlet only
 - That is, you can shop here
 - Might be worthwhile, we have a variety of stuff
 - Great prices, great selection
 - Friendly staff
 - Open Saturdays!



How do we help?

Our mission is to recover for reuse or to recycle property (think stuff, not real estate).

For every item we can put back into service, that is less money paid out by an agency partner.

We sell or auction items and return 91% of the funds to the agency.



What do you mean sell or auction?

- We have three transaction types:
- State to state - transfer of property
- Agency to agency priority sale – exchange for few dollars
- Surplus to public sale:
 - Online auctions
 - Retail store
- Online auctions are for items with a value over \$200



Basic funding for Surplus

- We are not allowed to make a profit or save for future projects (capital facilities, equipment replacement)
- We charge fees for our services to cover 100% our operating costs by:
 - retention of all monies from sold items under \$200 in value
 - retention of 9% from online auctions, up to \$1500 maximum



How effective is the program?

- More than 99% of everything that comes to the warehouse is reused or recycled
- In 2013, we sent 2,500 pounds to the landfill
- We redistributed thousands of items from one agency to another
- We returned nearly \$6 million to agencies through our on-line auction



Our warehouse

- First stop, receiving area



Our warehouse

- Second stop, sorting



Our warehouse

- Move to agency transfer area, on line auction area, or retail store
- If it is determined there is no resale value, it gets recycled
 - Mixed wood/construction to recovery facility
 - Metals recycled for \$\$

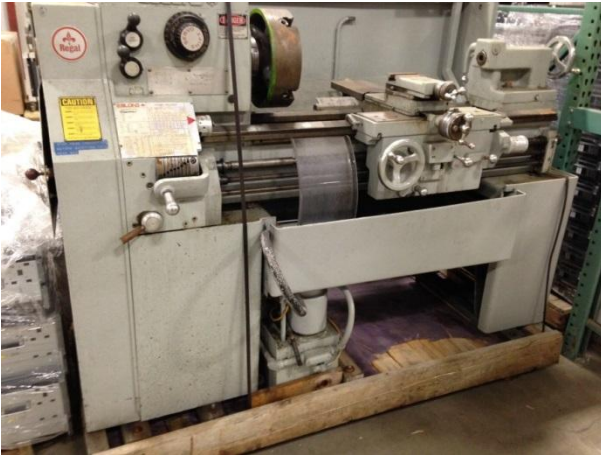


State agency transfer area



Online auctions

- Typically items valued above \$200 such as vehicles, larger equipment, or “lot”



www.PublicSurplus.com



Retail store



Computers for Kids



- C4K provides low income schools and students with inexpensive computers
- All hard drives wiped
- Clean, working systems, available in quantities
- Cost is less than \$30 for 1 CPU, monitor, keyboard, mouse



Computers for Kids

RCW 43.19.19191

- C4K program makes it possible to donate state-owned, surplus computers and computer-related equipment to any public school district or educational service district in Washington state.
- In the first 5 months of 2014, 1319 full systems delivered to qualifying schools, more than 5,000 pieces.
- For more information:

<http://www.k12.wa.us/EdTech/Computers4kids>



Examples of surplus items



Examples of surplus items



Examples of surplus items



Examples of surplus items



If my agency has surplus:

- Who does this (internally) -find out!
- Contact surplusmail@des.wa.gov
- Create/login
- Submit request

<http://des.wa.gov/services/Surplus/Dispose>

(for the step by step in more detail)



And then...

- We will approve your request
- Schedule pick up (if needed)
- You will prepare your items for pick up
 - Do you need pallets, special considerations?
 - Identify contact person & back up
 - Identify person who will be there and knows where it is and that we are coming!



Reimbursements

- Any single item that sells for \$500 to \$16,666:
 - Your agency receives 91%
- Any item that sells for more than \$16,667, your agency receives full value minus \$1,500
(this can be a lot more than 91%)



Monies returned

- Our goal is to reimburse your agency with 60 days of the approval of the original request.
- The reimbursement process actually starts when the item is sold, and usually runs about 4-6 weeks until the check is in the mail (really).



Shopping hours

General public store hours

Tuesday - Friday, 12:30 - 4:00 p.m.

Saturday, 9:00 a.m. - 3:00 p.m.

Priority customer store hours

Tuesday – Friday

9:00 a.m. - 12:00 p.m.

12:30 p.m. - 4:00 p.m.

Saturday 9:00 a.m. - 3:00 p.m.



Surplus operations location

DES Surplus Operations

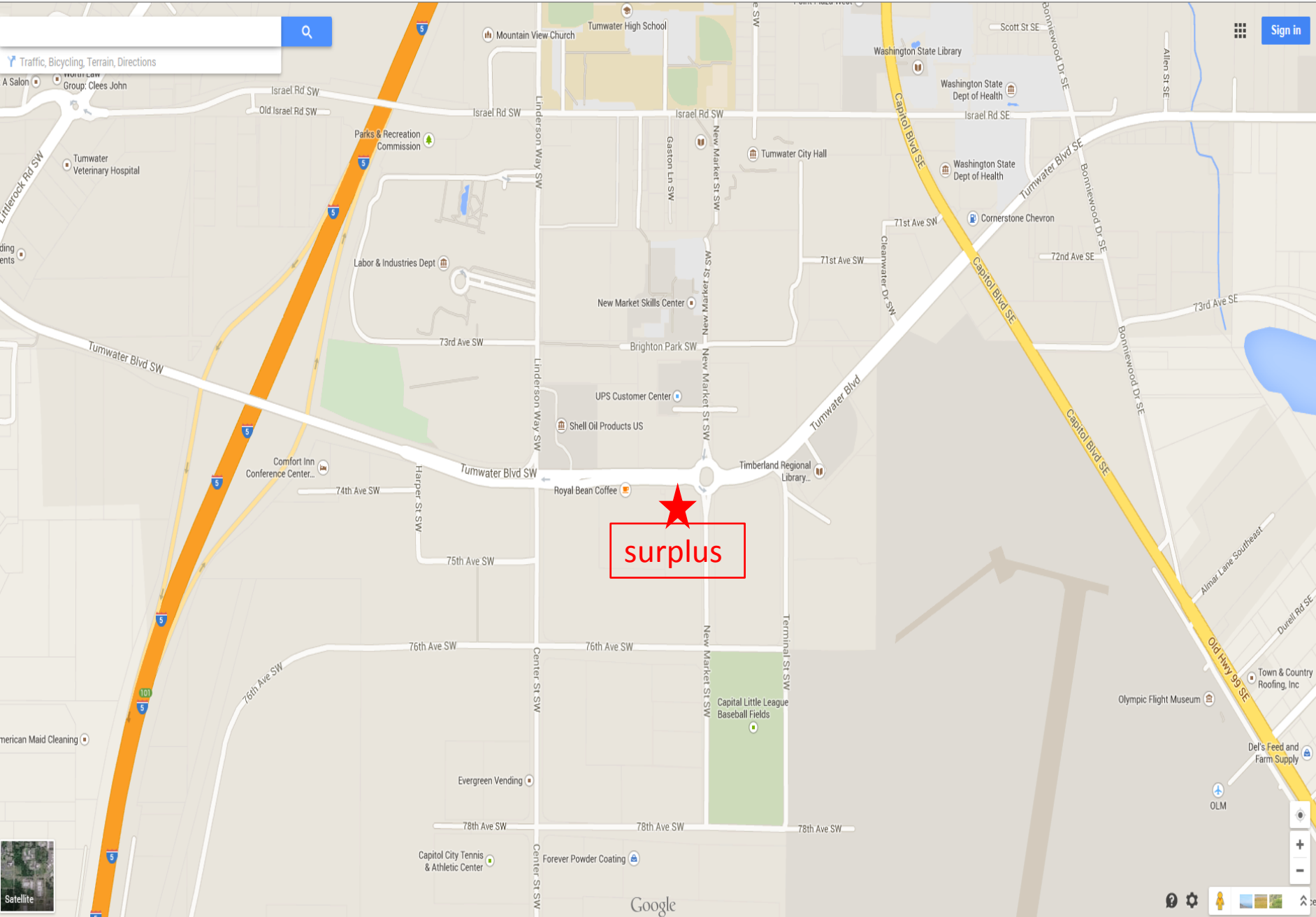
7511 New Market St SW

Tumwater, WA 98501

360-407-1900

2 minutes from I-5





Sign in

surplus

Google

Thank you

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www.des.wa.gov/surplus

www.PublicSurplus.com

